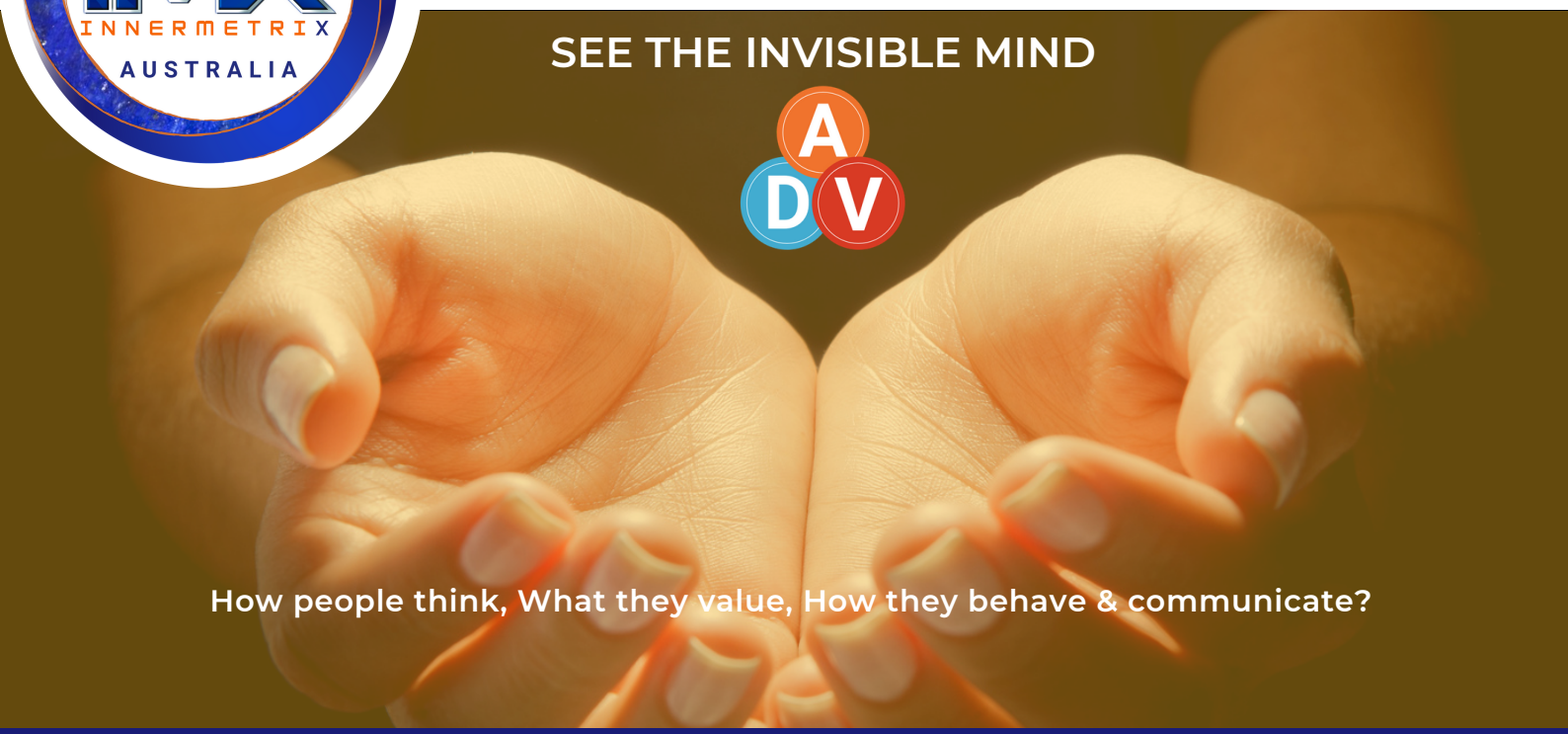
WE VALUE YOUR PERSONAL & PROFESSIONAL DEVELOPMENT

THE ADVANCED INSIGHTS ANALYSIS & CUSTOMISED COACHING REPORT

Innermetrix Australia & Innermetrix International



Innermetrix Assessments are used by **1,700 consultants** in **42 countries.**
ADVanced Insights Analyses & Leadership Coaching Reports - completed by over **6,000,000 people**.

ATTRIBUTE INDEX

VALUES INDEX

DISC INDEX

The What? Measuring an individual's thinking & decision-making style and their 77 personal skills & strengths.

The Why? Measures an individual's core values & personal motivation which predicts priority-setting and time management.

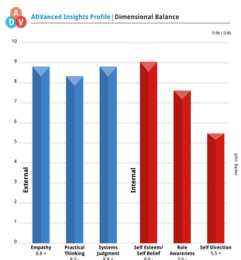
The How? Shows an individual's behaviour, communication and emotions in normal and pressure situations across all cultures.

The ADVanced Insights Analysis - Personal & Professional Coaching Report is unique:

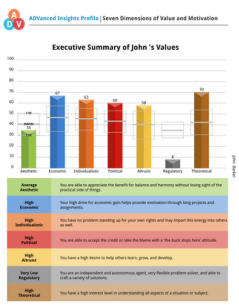
- It has the highest validity and reliability scores worldwide
- The only assessment to scientifically measure 77 Business & Personal Strengths
- Achieve real clarity and accelerate Your Core Strengths
- Lead with more Emotional Intelligence
- Know How to Adapt Better



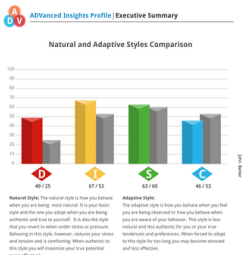




ATTRIBUTE INDEX



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You can benefit by customising for Your exact needs, with in-depth analyses & coaching reports for:

- **Leadership**
- **Emotional Intelligence**
- **Customer Service**
- **Management**
- **Sales**
- **Finance/Financial Services**
- **IT**
- **Sales Management**
- **General Employment**
- **Elite Athletic Performance**
- **Job Benchmarking.**



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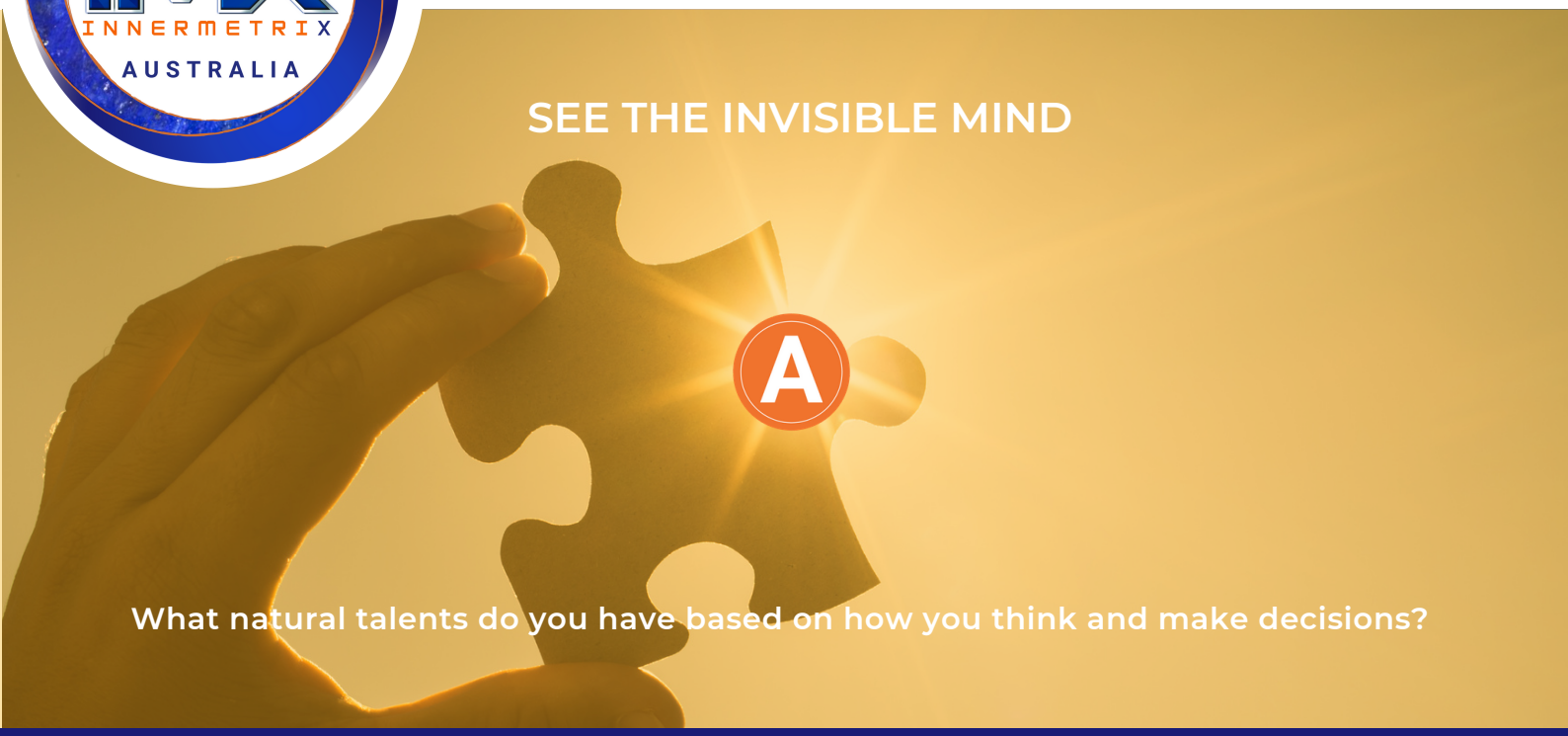
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THE ATTRIBUTE INDEX

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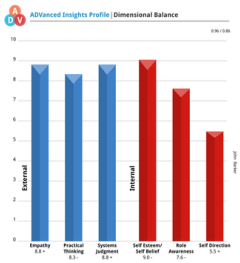
ATTRIBUTE INDEX

The What? Measuring an individual's thinking & decision-making style and their 77 personal skills & strengths.

- The Attribute Index is a revolutionary assessment for Business Owners, Individuals and Business Coaches to identify and improve the judgement calls and decision making skills needed to increase performance - individually and in teams.
- Created specifically for the business environment, the Attribute Index has powerful ways of explaining an individual's thinking style, biases, blind spots & dominant habits of thinking. It shows clarity, focus and attention in 77 areas of skill & personal excellence.
- Over 30 validation studies show it to be the most accurate strengths analysis worldwide. By using it you can Recruit, Develop & Retain the very best Talent.

The Attribute Index is unique:







ATTRIBUTE INDEX

- The 1st Assessment to **scientifically** measure real business strengths.
- You can have complete peace of mind as the Attribute Index is underpinned by The Formal Science of Axiology.
- Dr. Robert Hartman, the designer, was nominated for the Nobel Prize in 1973.

You can benefit by customising for Your exact needs, with in-depth analyses & coaching reports for:

- **Leadership**
- **Emotional Intelligence**
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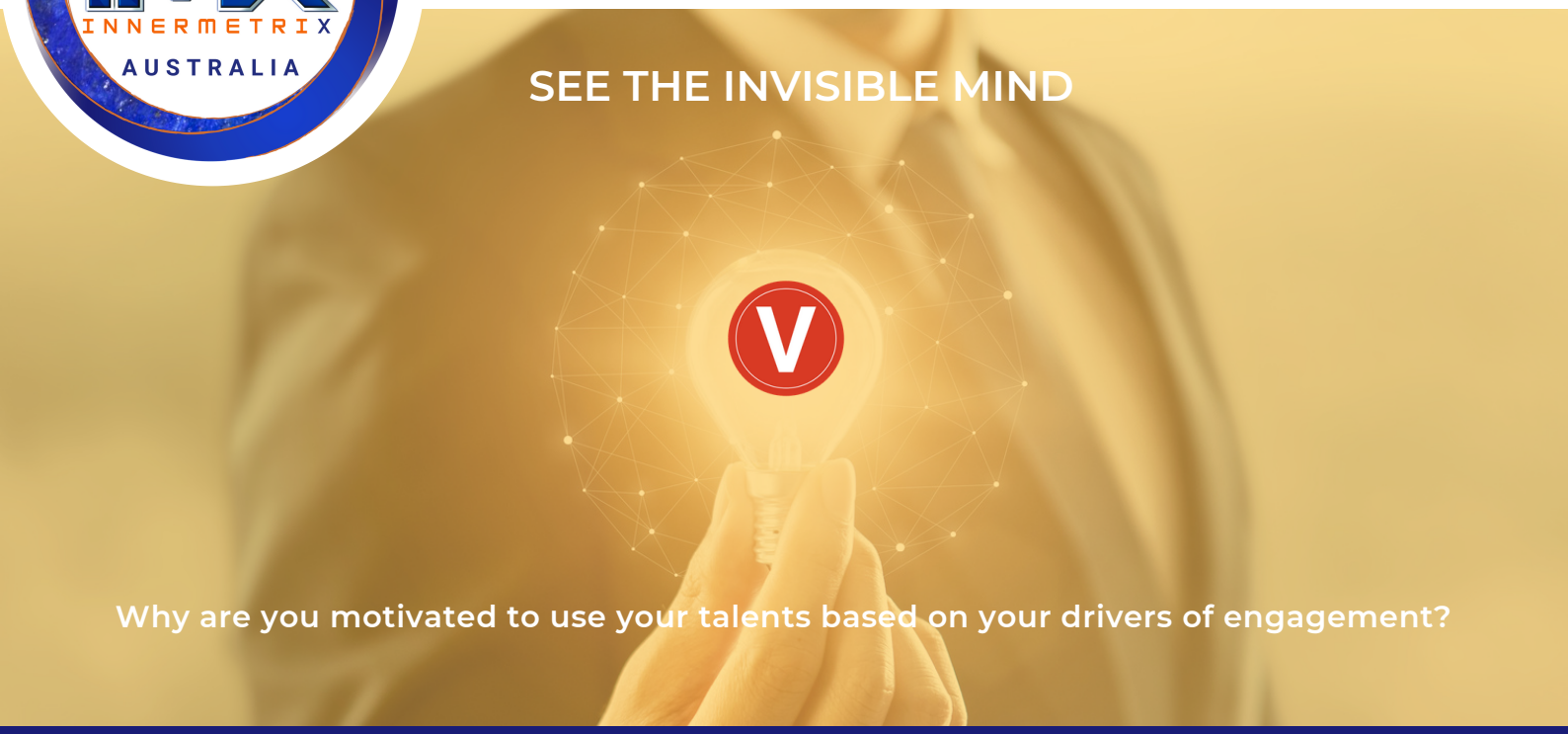
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VALUES INDEX

The Why? Measures an individual's core values & personal motivation which predicts priority-setting and time management.

- The Values Index Analysis measures which of 7 Universal Passions an individual connects with, as well as their values and personal interests.
- It shows how individuals can engage in the culture of a business at higher levels when their Top 2 Values are being fulfilled by the work they are doing on a day to day basis.
- The Values Index is used to align & integrate teamwork with company values & projects.
- It focuses individuals and teams to deploy and use their energy and time effectively.

The Values Index Highlights Your:

- **General Traits & Key Strengths**
- **Motivational Insights**
- **Training/Learning Insights**
- **Continual Improvement Insights**

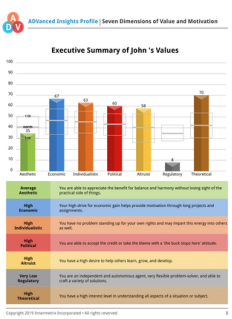
Across the 7 Universal Values ...

- **Aesthetic**
- **Economic**
- **Individualistic**
- **Political**
- **Altruistic**
- **Regulatory**
- **Theoretical**

The Values Index is unique:

- The first assessment combining the work of Humanist Psychologists Eduard Spranger & Gordon Allport regarding personality & individual values.
- It shows you the 7 most powerful motivational forces for stimulating individual performance & teamwork.
- It shows you how to establish an ideal environment for growth & success by unlocking commitment.







VALUES INDEX

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WE VALUE YOUR PERSONAL & PROFESSIONAL DEVELOPMENT

THE DISC INDEX

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How do you prefer to use your talents based on your natural behaviour style?

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DISC INDEX

The How? Shows an individual's behaviour, communication and emotions in normal and pressure situations across all cultures.

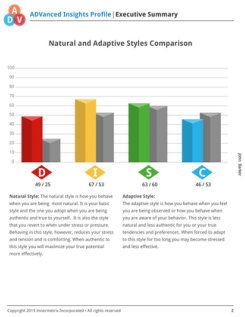
- Adapting to an individual's behaviour, emotion & communication is a key to success when working to develop cooperation, commitment and contribution with others.
- The cross-cultural language of DISC allows you to see when you, or those you manage, are collaborating in a relaxed & focused manner or operating under pressure.
- Using the most up-to-date research, The DISC Index supports the findings that the most consistent output of DISC analyses is a blend of DISC factors **NOT simply 1.** Knowing that we are a blend of all 4 DISC factors brings out more of the best in us.

The DISC Index includes:

- **The Elements of DISC**
  - Natural style
  - Adaptive style
- **The DISC Dimensions**
- **Style Summary**
- **Behavioural Strengths**
- **Communication**
- **Ideal Job Climate**
- **Effectiveness**
- **Behavioural Motivations**
- **Continual Improvement**
- **Training & Learning Style**
- **Relevance Section**
- **Success Connection**

The DISC Index Profile is unique:





- As distinct from other models it shows strengths with both high & low DISC scores, highlighting, in contemporary language, whether an individuals is:
  - **D**ecisive or **D**eliberate
  - **I**nteractive or **I**ntrospective
  - **S**tabilising or **S**pontaneous
  - **C**autious or **C**hallenging

DISC INDEX

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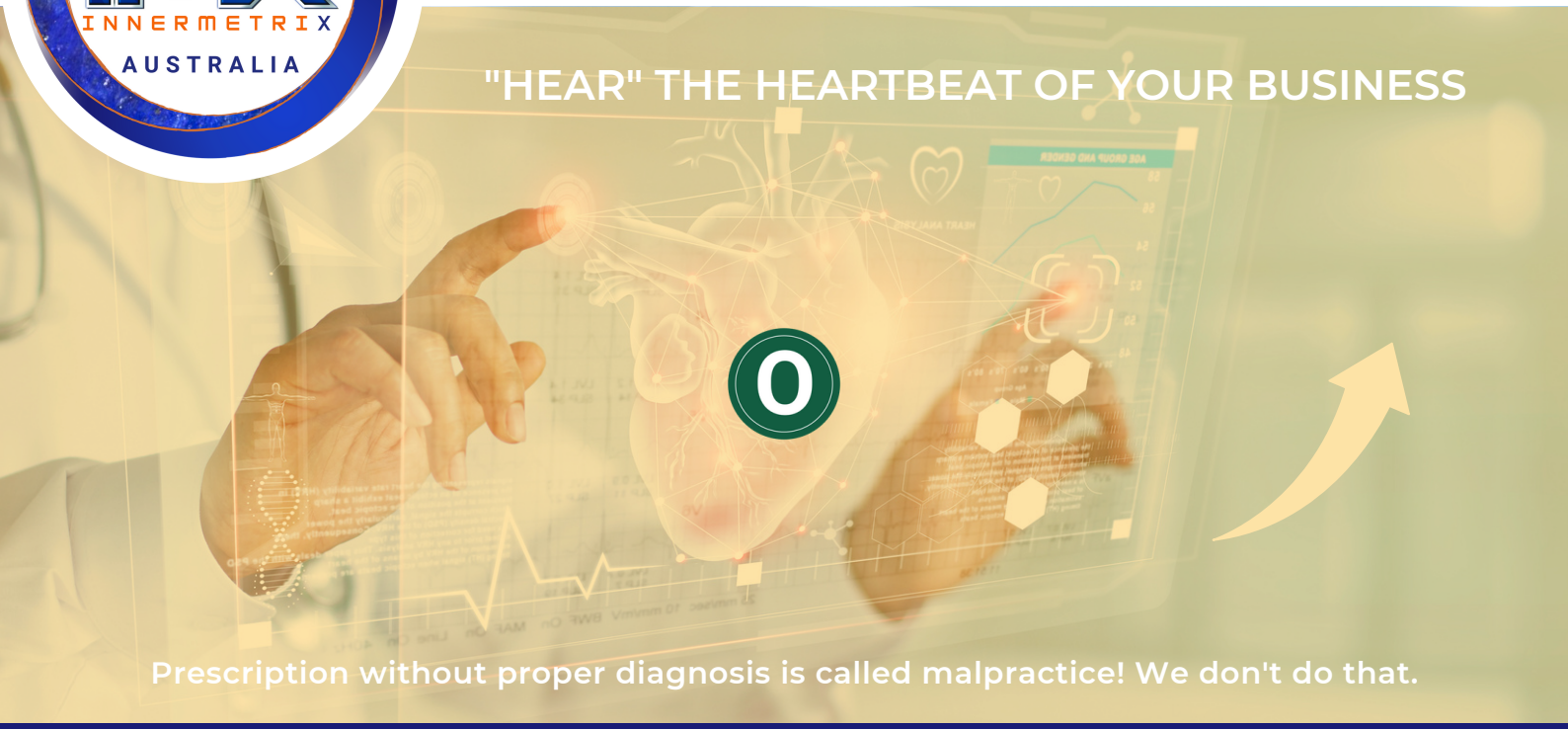
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THE ORGANISATIONAL HEALTH CHECK

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ORGANISATIONAL HEALTH CHECK

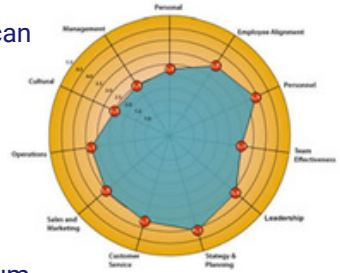
Your Organisational Health Check explores 55 Essential Elements for the healthy performance of any business. It also:

- Determines how aligned your employees are with your company's mission, values and culture.
- Shows you the heartbeat of your business so you know exactly where to make improvements to get better results.
- Gives you a higher level of holistic understanding for the real pains to avoid & the profitable gains to be made.
- Measures across 11 key performance areas, where you can focus and develop plans for profitable growth.
- Shows you how sustainable your business really is, with major clarity about your strengths, opportunities, aspirations and results

Innermetrix Australia is dedicated to inspiring small & medium sized businesses in identifying and deploying all of t tangible & intangible assets, in order to drive greater performance & teamwork to create more wealth for their companies.

The 11 Business Dimensions securing performance & profitability:

- **Personal Engagement**–Is individual commitment showing?
- **Employee Alignment** – Is everyone driving results & profitability?
- **Personnel** – Are your leaders modelling the way forward?
- **Team Effectiveness** – How strong are your teams?
- **Leadership** – How trusted and inspiring is your leadership?
- **Strategy & Planning** – How adaptable & secure is your strategy?
- **Customer Service** – How is your service affecting customer?
- **Sales & Marketing** – Is your U.S.P. resonating with prospects?
- **Operations** – Do you run efficient and quality operations?
- **Cultural** – How cohesive and beneficial is your culture?
- **Management** – How effectively do you manage things?





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